

**Money Spent by General Dynamics
to Influence Decisions and Secure Future Federal Contracts
1997 through 2004**

YEAR	TOTAL Campaign Contributions	INDIVIDUAL Contributions	PAC Contributions	SOFT MONEY** Contributions	LOBBYING Expenditures	CONTRACT AWARDS (from U.S. Gov't)
2004	\$701,625	\$48,625	\$653,000	\$0	NCA	NCA
2003*	-	-	-	-	\$5,408,472	\$8,235,429,902
2002	\$1,678,474	\$104,157	\$1,028,250	\$546,067	\$5,250,933	\$7,264,308,000
2001*	-	-	-	-	\$5,248,009	\$5,332,411,000
2000	\$1,398,292	\$99,994	\$828,461	\$469,837	\$4,684,226	\$4,213,848,000
1999*	-	-	-	-	\$4,365,465	\$4,747,711,000
1998	\$945,428	\$77,575	\$591,850	\$276,003	\$3,908,417	\$3,738,896,000
1997*	-	-	-	-	\$4,388,353	\$2,137,406,000
TOTALS	\$4,723,819	\$330,351	\$3,101,561	\$1,291,907	\$33,253,875	\$35,670,009,902

* Campaign contributions are reported in two-year cycles.

** In 2002, McCain-Feingold (the Bipartisan Campaign Reform Act) banned soft money contributions.
The United States Supreme Court upheld the soft money ban in 2003.

NCA means Not Currently Available.

**Senior Government Officials
Turned Current & Former Company Executives for General Dynamics
1997 through 2004**

Lt. General **David K. Heebner**, U.S. Army (Ret.), Former Assistant Vice Chief of Staff of the Army

Phebe N. Novakovic, Former Special Assistant to the Secretary of Defense, Former Deputy Secretary of Defense

Rear Admiral **Kendell Pease**, U.S. Navy (Ret.), Former Chief Information Officer of the U.S. Navy

Lt. Colonel **William O. Schmieder**, U.S. Air Force (Ret.), Former Senior Officer in Department of the Air Force, Former Senior Officer in the Office of the Secretary of Defense

Rear Admiral **John F. "Dugan" Shipway**, U.S. Navy (Ret.), Former Director of Strategic Systems Programs - U.S. Navy, Former Commander of the Naval Undersea Warfare Center, Former Deputy Commander for Submarines at Navy Sea Systems Command

**Senior Government Officials
Turned Current & Former Board Directors for General Dynamics
1997 through 2004**

Lt. General **Julius W. Becton, Jr.**, U.S. Army (Ret.), Former Commander of the U.S. Army Operational Test & Evaluation Agency

Frank C. Carlucci, Former Secretary of Defense

Admiral **William J. Crowe Jr.**, U.S. Navy (Ret.), Former Member of the Defense Policy Board, Former Chairman of the Joint Chiefs of Staff

Admiral **Jay L. Johnson**, U.S. Navy (Ret.), Former Chief of Naval Operations

General **George A. Joulwan**, U.S. Army (Ret.), Former Member of the Defense Science Board, Former Supreme Allied Commander - Europe, Former Special Assistant to the President, Former Commander-in-Chief - European Command

Paul G. Kaminski, Member of the Defense Science Board, Former Undersecretary of Defense for Acquisition and Technology

General **John M. "Jack" Keane**, U.S. Army (Ret.), Former Vice Chief of Staff of the Army, Former Deputy Commander-in-Chief - Atlantic Command

General **Lester L. Lyles**, U.S. Air Force (Ret.), Former Commander of the Air Force Materiel Command

Carl E. Mundy, Jr., Former Commandant-U.S. Marine Corps, Former Member of the Joint Chiefs of Staff

General **Gordon R. Sullivan**, U.S. Army (Ret.), Former U.S. Army Chief of Staff

Admiral **Carlisle A.H. Trost**, U.S. Navy (Ret.), Former Chief of Naval Operations, Former Member of the Joint Chiefs of Staff

**Senior Government Officials
Turned Current & Former Registered Company Lobbyists
for General Dynamics
1997 through 2004**

Former Rep. **Jack Edwards** (R-AL) (Ervin Technical Associates)

Former Rep. **Joseph M. McDade** (R-PA) (Ervin Technical Associates)

Former Rep. **Martin A. Russo** (D-IL) (Cassidy & Associates)

**Firms Registered to Lobby for General Dynamics
1997 through 2004**

Baker C. Consulting
Bergson & Co.
Boland & Madigan
Cambridge International Inc.
Cassidy & Associates
Conaway Group
Ervin Technical Associates
Gallagher Group
Mayer, Brown et al.
Magliocchetti Assoc, Paul
Maurer, William W.
McBee Strategic Consulting
McDermott, O'Neill & Associates
Mehl, Griffin & Bartek
Miller & Associates, Denny
Mock & McSwain Consulting
Bob Moss Associates
Paw & Associates
PE McManus Associates
PMA Group

PRASAM
Rhoads Maguire Group
Rhoads, Weber, Shandwick
Government Relations
Robison International
RV Davis & Associates
Skadden, Arps et al.
Sneed, Robert D.
Stinson, John M.
Walton, John C.
Weaver, Paul A.
Wight, Bill
Winston & Strawn

Potomac Advocates