

**Money Spent by Health Net, Inc.  
to Influence Decisions and Secure Future Federal Contracts  
1997 through 2004**

(Note: Health Net, Inc., includes Health Net Federal Services and was formerly known as Occupational Health Services.)

<b>YEAR</b>	<b>TOTAL Campaign Contributions</b>	<b>INDIVIDUAL Contributions</b>	<b>PAC Contributions</b>	<b>SOFT MONEY** Contributions</b>	<b>LOBBYING Expenditures</b>	<b>CONTRACT AWARDS (from U.S. Gov't)</b>
<b>2004</b>	\$68,750	\$35,500	\$33,250	\$0	NCA	NCA
<b>2003*</b>	-	-	-	-	\$580,000	\$1,756,488,932
<b>2002</b>	\$108,300	\$47,800	\$60,500	\$315,352	\$570,000	\$1,695,742,000
<b>2001*</b>	-	-	-	-	\$280,000	\$947,292,000
<b>2000</b>	\$36,250	\$5,750	\$30,500	\$0	\$105,000	\$506,858,000
<b>1999*</b>	-	-	-	-	\$215,000	\$395,199,000
<b>1998</b>	\$76,172	\$1,250	\$74,922	\$0	\$80,000	\$555,587,000
<b>1997*</b>	-	-	-	-	\$0	\$325,530,000
<b>TOTALS</b>	<b>\$289,472</b>	<b>\$58,300</b>	<b>\$199,172</b>	<b>\$315,352</b>	<b>\$1,830,000</b>	<b>\$6,182,696,932</b>

\* Campaign contributions are reported in two-year cycles.

\*\* In 2002, McCain-Feingold (the Bipartisan Campaign Reform Act) banned soft money contributions.  
The United States Supreme Court upheld the soft money ban in 2003.

NCA means Not Currently Available.

**Former Senior Government Officials  
Turned Current or Former Company Executives for Health Net, Inc.  
1997 through 2004**

POGO could not identify any former senior government officials turned company executive for this contractor.

**Former Senior Government Officials  
Turned Current or Former Board Directors for Health Net, Inc.  
1997 through 2004**

POGO could not identify any former senior government officials turned Board Director.

**Former Senior Government Officials  
Turned Current or Former Registered Company Lobbyists for Health Net, Inc.  
1997 through 2004**

Former Rep. **Vic Fazio** (D-CA) (Clark & Weinstock)

**Ed Kutler**, Former Special Assistant to Speaker of the House Newt Gingrich (R-GA) (Clark & Weinstock)

**Sandra Stuart**, Former Assistant Secretary of Defense for Legislative Affairs (Clark & Weinstock)

**Anne Urban**, Former Legislative Director to Sen. Robert Kerrey (D-NE) (Clark & Weinstock)

**Firms Registered to Lobby for Health Net, Inc.  
1997 through 2004**

Clark & Weinstock  
Jefferson Consulting Group  
The PMA Group