

**Money Spent by Lockheed Martin to  
Influence Decisions and Secure Future Federal Contracts  
1997 through 2004**

<b>YEAR</b>	<b>TOTAL Campaign Contributions</b>	<b>INDIVIDUAL Contributions</b>	<b>PAC Contributions</b>	<b>SOFT MONEY** Contributions</b>	<b>LOBBYING Expenditures</b>	<b>CONTRACT AWARDS (from U.S. Gov't)</b>
<b>2004</b>	\$567,621	\$177,842	\$389,779	\$0	NCA	NCA
<b>2003*</b>	-	-	-	-	\$6,680,000	\$21,927,183,277
<b>2002</b>	\$2,486,440	\$327,571	\$1,045,918	\$1,112,951	\$6,420,000	\$22,868,969,000
<b>2001*</b>	-	-	-	-	\$9,855,000	\$20,403,172,000
<b>2000</b>	\$2,712,814	\$454,015	\$1,106,449	\$1,152,350	\$9,855,000	\$20,619,195,000
<b>1999*</b>	-	-	-	-	\$4,371,900	\$19,028,600,000
<b>1998</b>	\$1,571,801	\$145,306	\$1,172,745	\$253,750	\$6,467,880	\$18,541,457,000
<b>1997*</b>	-	-	-	-	\$3,600,000	\$18,353,781,000
<b>TOTALS</b>	<b>\$7,338,676</b>	<b>\$1,104,734</b>	<b>\$3,714,891</b>	<b>\$2,519,051</b>	<b>\$47,249,780</b>	<b>\$141,742,357,277</b>

\* Campaign contributions are reported in two-year cycles.

\*\* In 2002, McCain-Feingold (the Bipartisan Campaign Reform Act) banned soft money contributions.

The United States Supreme Court upheld the soft money ban in 2003.

NCA means Not Currently Available

**Senior Government Officials  
Turned Current & Former Company Executives for Lockheed Martin  
1997 through 2004**

**Monty Bleger**, Former Acting Deputy Administrator of the Federal Aviation Administration

**Marvin L. Braman**, Former Department of Defense Acting Deputy Assistant Secretary for Public Affairs and Director of Defense Information

**Joe Cipriano**, Former Program Executive Officer for the Department of the Navy's Information Technology, Former Deputy Commander for Welfare Systems

Lt. General **Joseph E. DeFrancisco**, U.S. Army (Ret.), Former Chief of Army War Plans, Executive Officer to the Secretary of the Army, Deputy Commander in Chief and Chief of Staff, U.S. Pacific Command

Maj. General **Bobby O. Floyd**, U.S. Air Force (Ret.)

Rear Admiral **Thomas J. Jurkowsky**, U.S. Navy (Ret.), Former Chief of Naval Information

**David A. Kier**, Former Deputy Director for the National Reconnaissance Office, Principal Deputy Assistant Secretary of Air Force for Space

Lt. General **Don Lionetti**, U.S. Air Force (Ret.), Former Chief of the Sergeant York Intensive Management Team

Captain **Fred P. Moosally**, U.S. Navy (Ret.), Former Navy Deputy Chief of Legislative Affairs

**Randal E. Morger**, Former Chief of Plans and Policy and Deputy Chief of Public Information at Supreme HQ Allied Powers Europe, DOD Spokesman at the Pentagon

**Alan Ptak**, Former Deputy Assistant Secretary of Defense - POW/MIA Affairs

Rear Admiral **Craig R. Quigley**, U.S. Navy (Ret.), Former Deputy Assistant Secretary of Defense Public Affairs

Brigadier General **Velma (Von) Richardson**, U.S. Army (Ret.), Former Deputy Commander of the U.S. Army Network and Enterprise Technology Command, Former Deputy Commander of the U.S. Army Signal Center, Former Deputy Commander and Director of Resources

**Albert E. Smith**, Former Member of the Central Intelligence Agency (CIA), Current Member of the Defense Science Board

**Eleanor Spector**, Former Department of Defense Director of Defense Procurement

Lt. Colonel **William O. Schmieder**, U.S. Air Force (Ret.), Former Senior Officer in the U.S. Air Force, Former Senior Officer in the office of the Secretary of Defense

**Senior Government Officials  
Turned Current & Former Board Directors for Lockheed Martin  
1997 through 2004**

**E.C. "Pete" Aldridge, Jr.**, Member of the Defense Science Board, Former Undersecretary of Defense for Acquisition, Technology and Logistics

**Norman R. Augustine**, Former Member of the Defense Science Board, Former Undersecretary of the U.S. Army, Former Member of the Defense Policy Board

General **Joseph W. Ralston**, U.S. Air Force (Ret.), Former Commander-in-Chief - U.S. European Command, Former Supreme Allied Commander Europe-NATO-Mons-Belgium, Former Vice Chairman of the Joint Chiefs of Staff

General **Robert W. Riscassi**, U.S. Army (Ret.), Former Director of the Joint Chiefs of Staff, Former U.S. Army Vice Chief of Staff, Former U.S. Army Commander in Chief-UN Command/Korea

**Robert J. Stevens**, U.S. Marine Corps (Ret.), Former Member of the President's Commission on the Future of the U.S. Aerospace Industry

Admiral **Carlisle A.H. Trost**, U.S. Navy (Ret.), Former Chief of Naval Operations

**Senior Government Officials  
Turned Current & Former Registered Company Lobbyists  
for Lockheed Martin  
1997 through 2004**

Former Rep. **Anthony Beryl** (D-AR) (Winston & Strawn)

Former Sen. **Birch Bayh** (D-IN) (Venable, Baet, et al.)

Former Sen. **Lloyd Bentsen** (D-TX), Former Secretary of the Treasury (Piper Rudnick)

Former Rep. **James J. Blanchard** (D-MI) (Verner, Liipfert, et al.)

Former Sen. **Daniel R. Coats** (R-IN), Former Member of the Defense Policy Board (Piper Rudnick)

Former Rep. **Thomas J. Corcoran** (R-IL), Former Member of the Defense Science Board (O'Connor & Hannan)

Former Rep. **George Darden** (D-GA) (Long, Aldridge & Norman)

**Linda Daschle**, Former Deputy Administrator of the Federal Aviation Administration (Baker, Donelson et al.)

Former Rep. **Jack Edwards** (R-AL) (Ervin Technical Associates)

Former Rep. **Vic Fazio** (D-CA) (Clark & Weinstock)

Former Rep. **Robert Garcia** (D-NY), U.S. Army (Ret.) (Venable et al.)

**William Inglee**, Former Advisor to Speaker of the House J. Dennis Hastert

Former Sen. **J. Bennett Johnston** (D-LA) (Johnston & Associates)

Former Rep. **Gregory H. Laughlin** (D-TX) (Patton Boggs)

Former Sen. **Paul Laxalt** (R-NV) (Paul Laxalt Group)

Former Rep. **Mel Levine** (D-CA) (Gibson, Dunn & Crutcher)

Former Rep. **Robert L. Livingston** (R-LA) (Livingston Group)

Former Rep. **Marilyn L. Lloyd** (D-TN) (Marilyn L. Lloyd)

Former Sen. **Harlan Mathews** (D-TN) (Farris, Mathews et al.)

Former Sen. **Mack F. Mattingly** (R-GA) (Mack F. Mattingly)

Former Rep. **David McCurdy** (D-OK) (McCurdy Group)

Former Rep. **Joseph McDade** (R-PA) (Ervin Technical Associates)

Former Rep. **Sonny Montgomery** (D-MS) (Montgomery Group)

Former Rep. **John L. Napier** (R-SC) (Winston & Strawn)

Former Rep. **Lewis F. Payne, Jr.** (D-VA) (McGuire, Woods et al.)

**(Continued) Senior Government Officials  
Turned Current & Former Registered Company Lobbyists  
for Lockheed Martin  
1997 through 2004**

**Albert Randall**, Former Assistant Chief Counsel of the Federal Aviation Administration (Baker, Donelson et al.)

Former Rep. **Richard B. Ray** (D-GA) (Richard B. Ray, Inc.)

Former Rep. **Martin Russo** (D-IL) (Cassidy & Associates)

Former Rep. **Daniel Schaefer** (R-CO) (Valis Associates)

Former Rep. **Richard T. Schulze** (R-PA) (Valis Associates)

Former Rep. **James W. Symington** (D-MO) (O'Connor & Hannan)

Former Rep. **Robert S. Walker** (R-PA) (Wexler & Walker)

Former Rep. **Vin Weber** (R-MN) (Clark & Weinstock)

Former Rep. **Charles Wilson** (D-TX) (Palmetto Group)

**Theresa M. Youngblood**, Former Assistant to Undersecretary of Commerce for Export Administration (Piper Rudnick)

**Firms Registered to Lobby for Lockheed Martin  
1997 through 2004**

AB Management Associates	LeMunyon & Associates, Glenn B.	Wunder, Knight et al.
Alpine Group	Lemunyon Group	
Alvarado & Gerken	Leonard & Company	
American Continental Group	Lipsen, Zel E.	
American Systems International	Livingston Group	
Anderson & Baker	Lloyd, Marilyn L.	
Anthony, Beryl F. Jr.	Loeffler, Jonas & Tuggey	
Baker, Donelson et al.	Magliocchetti Associates, Paul	
Balzano Associates	Mattingly, Mack F.	
Barbour, Griffith & Rogers	Mayer, Brown, Rowe & Maw	
Barrett Jr., Michael F.	McCurdy Group	
Birch, Horton et al.	McGuire, Woods et al.	
BKSH & Associates	McKenna Long & Aldridge	
Boland & Madigan	McMahon, John N.	
Brachman, Marshall A.	Mercury Group	
Capital Concepts	Miller, Grant	
Cassidy & Associates	Montgomery Group	
Chesapeake Enterprises	O'Conner & Hannan	
Clark & Weinstock	O'Melveny & Myers	
Collins & Company	Orion Strategies	
Conaway Group	Palmetto Group	
Covington & Burling	Patton Boggs	
Crowell & Moring	Piper Rudnick	
Curtin, Law Offices of Kevin G.	PMA Group	
Richard C. D'Amato	Podesta Mattoon	
DAP & Associates	Poitevent, Carreret & Denegre	
Davis O'Connell Inc.	Preston, Ralph Samuel	
Dean, Donald K.	Privatization Strategies	
Dewey Ballantine	Public Strategies Washington Inc.	
Duberstein Group	R. Duffy Wall & Associates	
Eads & Carter	Ray Inc., Richard B.	
Edington Peel & Associates	Robison International	
Edington Wade & Assoc. Inc.	Rooney Group International Inc.	
Emanual, Adam C.	Rose, Peter J.	
EOP Group	Ryan, Phillips et al.	
Ervin Technical Association	Shelley Jr., Zack H.	
Farris, Mathews et al.	Simon Strategies	
Gibson, Dunn & Crutcher.	Skadden, Arps et al.	
Global USA Inc.	Spectrum Group	
Greenberg, Traurig et al.	Tate LeMunyon	
Griffin, Johnson et al.	Timmons & Company	
Heidepriem & Mager Inc.	United Space Alliance	
Hooper, Hooper et al.	Valis Associates	
Hooper, Owen et al.	Van Fleet-Meredith Group	
Hurt, Norton & Associates, Inc.	Van Scoyoc Associates	
Johnson Company	Venable, Baet et al.	
Johnson, Karen A.	Verner, Liipfert et al.	
Johnson, Smith et al.	Walter Group	
Johnston & Associates	Washington Council Ernst &	
Jones, Walker et al.	Young	
JWI LLC	Wexler & Walker	
Kemper Company	Whitner, Richard C.	
King & Spalding	Wilson Associates	
Laxalt Group, Paul	Winston & Strawn	