

**Money Spent by Northrop Grumman  
to Influence Decisions and Secure Future Federal Contracts  
1997 through 2004**

(Note: In 2002, Northrop Grumman acquired TRW.)

<b>YEAR</b>	<b>TOTAL Campaign Contributions</b>	<b>INDIVIDUAL Contributions</b>	<b>PAC Contributions</b>	<b>SOFT MONEY** Contributions</b>	<b>LOBBYING Expenditures</b>	<b>CONTRACT AWARDS (from U.S. Gov't)</b>
<b>2004</b>	\$536,887	\$78,387	\$458,500	\$0	NCA	NCA
<b>2003*</b>	-	-	-	-	\$10,410,936	<b>\$11,125,799,243</b>
<b>2002</b>	\$2,155,420	\$86,610	\$1,209,450	\$859,360	\$11,770,618	<b>\$10,231,037,000</b>
<b>2001*</b>	-	-	-	-	\$9,410,969	<b>\$12,067,978,000</b>
<b>2000</b>	\$823,484	\$86,459	\$416,350	\$320,675	\$7,840,000	<b>\$6,790,062,000</b>
<b>1999*</b>	-	-	-	-	\$5,031,639	<b>\$3,509,571,000</b>
<b>1998</b>	\$709,260	\$33,585	\$576,775	\$98,900	\$6,122,467	<b>\$3,161,988,000</b>
<b>1997*</b>	-	-	-	-	\$10,080,000	<b>\$4,205,899,000</b>
<b>TOTALS</b>	<b>\$ 4,225,051</b>	<b>\$ 285,041</b>	<b>\$ 2,661,075</b>	<b>\$ 1,278,935</b>	<b>\$ 60,666,629</b>	<b>\$ 51,092,334,243</b>

\* Campaign contributions are reported in two-year cycles.

\*\* In 2002, McCain-Feingold (the Bipartisan Campaign Reform Act) banned soft money contributions.  
The United States Supreme Court upheld the soft money ban in 2003.

NCA means Not Currently Available.

**Senior Government Officials  
Turned Current & Former Company Executives for Northrop Grumman  
1997 through 2004**

**Herbert W. Anderson**, U.S. Army (Ret.), Member of the President's National Security Telecommunications Advisory Committee, Former Member of the Defense Science Board, Former Member of the Secretary of the Air Force Advisory Group

Rear Admiral **Philip A. Dur**, U.S. Navy (Ret.), Former Director of the Political Military Affairs for the National Security Council

**Richard L. Haver**, Member of the Defense Science Board, Bush Administration Transition Team for Intelligence, Former Special Assistant to the Secretary of Defense for Intelligence

**Robert W. Helm**, Former Member of the Defense Science Board, Former Assistant Secretary of Defense (Comptroller)

Admiral **William O. Studeman**, U.S. Navy (Ret.), Member of the Defense Science Board

**Senior Government Officials  
Turned Current & Former Board Directors for Northrop Grumman  
1997 through 2004**

**Jack R. Borsting**, Former Assistant Secretary of Defense

General **John T. Chain, Jr.**, U.S. Air Force (Ret.), Former Commander-in-Chief Strategic Air Command

Former Rep. **Jack Edwards** (R-AL)

Former Rep. **Vic Fazio** (D-CA)

Admiral **Charles R. Larson**, U.S. Navy (Ret.), Former Senior Military Commander in the Pacific

**Philip A. Odeen**, Chairman of the National Defense Panel, Former Member of the Defense Science Board, Former Principal Secretary of Defense for Systems Analysis, Former Director of Defense and Arms Control Staff for the National Security Council

**Aulana L. Peters**, Former Commissioner of the Securities and Exchange Commission

**John E. Robson**, Former Deputy Assistant Secretary of the Treasury, Former Undersecretary of Transportation

**Senior Government Officials  
Turned Current and Former Registered Company Lobbyists for Northrop Grumman  
1997 through 2004**

Former Rep. **Jack Edwards** (R-AL) (Ervin Technical Association)

Former Sen. **J. Bennett Johnston** (D-LA) (Johnston & Associates)

Former Rep. **Mel Levine** (D-CA) (Gibson, Dunn & Crutcher)

Former Rep. **Robert L. Livingston** (R-LA), Former Speaker of the House (Livingston Group)

Former Rep. **Joseph M. McDade** (R-PA) (Ervin Technical Associates)

**John Moran**, Former Federal Maritime Commissioner (Jones Walker)

**Christopher A. Williams**, Member of the Defense Policy Board, Former Acting Undersecretary of Defense for Policy, Former Special Assistant to the Secretary of Defense, Former Advisor to Senate Majority Leader Trent Lott, Executive Secretary of the U.S. Negotiation Group on Space Arms, Executive Secretary of the Special Independent Review of the Strategic Defense Initiative Program (Johnston & Associates)

**Firms Registered to Lobby for Northrop Grumman  
1997 through 2004**

Alverado & Gerken	Walton, John C.
American Systems International	Whitner, Richard C.
Amitay, Morris J.	Wight, Bill
Balzano Associates	Williams Muller Strategies
Bentley, Helen Delich	Wilson, Donald E.
Bergner, Bockorny, et al.	
Brachman, Marshall A.	
Brown & Company	
Campbell Inc., John G.	
Collins & Company	
Collins Group International Inc.	
Commonwealth Consulting	
Columbia Communications	
Comptek Research Inc.	
Dyer, Ellis & Joseph	
Emanuel, Adam C.	
Ervin Technical Associates	
Fleischman & Walsh	
Gibson, Dunn & Crutcher	
Hamberger, Martin G.	
Jackson, Alvin B.	
Johnson Jr., George K.	
Johnson, Karen A.	
Johnston & Associates	
Jones, Walker et al.	
Kipnes, Irvin M.	
Lipsen, Zel E.	
Livingston Group	
McBee Strategic Consulting	
McRee Associates, Diane	
Miller Associates, Denny	
Miller, Grant	
Paw & Associates	
Potomac Advocates	
Powell, Goldstein et al.	
PRASAM	
Rose, Peter J.	
Ryan International, Lawrence	
Smith, Dawson & Andrews	
Sullivan Associates, Frank	
Timmons & Company	
Tucker, Patrick	

