

**Money Spent by Raytheon
to Influence Decisions and Secure Future Federal Contracts
1997 through 2004**

YEAR	TOTAL Campaign Contributions	INDIVIDUAL Contributions	PAC Contributions	SOFT MONEY** Contributions	LOBBYING Expenditures	CONTRACT AWARDS (from U.S. Gov't)
2004	\$318,965	\$24,905	\$294,060	\$0	NCA	NCA
2003*	-	-	-	-	\$3,560,000	\$7,915,749,339
2002	\$1,162,697	\$92,360	\$724,717	\$345,620	\$3,440,000	\$7,522,196,000
2001*	-	-	-	-	\$2,900,000	\$6,345,776,000
2000	\$1,135,890	\$182,125	\$629,625	\$324,140	\$2,320,000	\$8,133,806,000
1999*	-	-	-	-	\$1,060,000	\$7,767,012,000
1998	\$873,470	\$109,039	\$588,231	\$176,200	\$660,000	\$7,407,934,000
1997*	-	-	-	-	\$1,640,000	\$7,318,690,000
TOTALS	\$3,491,022	\$408,429	\$2,236,633	\$845,960	\$15,580,000	\$52,411,163,339

* Campaign contributions are reported in two-year cycles.

** In 2002, McCain-Feingold (the Bipartisan Campaign Reform Act) banned soft money contributions.

The United States Supreme Court upheld the soft money ban in 2003.

NCA means Not Currently Available.

**Senior Government Officials
Turned Current & Former Company Executives for Raytheon
1997 through 2004**

Maj. General **Robert W. Drewes**, U.S. Air Force (Ret.), Former Commander of Defense Contract Management Agency (DCMA)

Colonel **James Fetig**, U.S. Army (Ret.), Former Director of Public Affairs for the National Security Council

Vice Admiral **Timothy W. Josiah**, U.S. Coast Guard (Ret.), Former Chief of Staff U.S. Coast Guard and Commanding Officer - Coast Guard Headquarters

William J. Lynn, Sr., Former Undersecretary of Defense

Jay B. Stephens, Former Associate Attorney General, Former Deputy Counsel to President Ronald Reagan

Rear Admiral **Robert C. “Willie” Williamson**, U.S. Navy (Ret.), Former Military Deputy Assistant Secretary of the Navy for Research, Development and Acquisition, Former Director of Office of Program Appraisal

**Senior Government Officials
Turned Current & Former *Board Directors for Raytheon
1997 through 2004**

John M. Deutch, Former Member of the Defense Science Board, Former Director of the Central Intelligence Agency, Former Deputy Secretary of Defense, Former Undersecretary of Defense, Acquisition, and Technology

General **John R. Galvin**, U.S. Army (Ret.), Former North Atlantic Treaty Organization Supreme Allied Commander - Europe, Former Commander-in-Chief of U.S. Army, Navy, and Air Forces in Europe

General **Richard Hawley**, U.S. Air Force (Ret.), Former Commander of Air Combat Command at Langley AFB, Former Commander of Air Forces in Europe

General **Barry McCaffrey**, U.S. Army (Ret.), Former Head of the White House Office of National Drug Control Policy

Admiral **Joseph Prueher**, U.S. Navy (Ret.), Former Commander-in-Chief of the U.S. Pacific Command, Former Ambassador to China, Former Vice Chief of Naval Operations at the Pentagon

Former Sen. **Warren Rudman** (R-NH)

Admiral **Leighton "Snuffy" Smith**, U.S. Navy (Ret.), Former Commander-in-Chief of Allied Forces in Southern Europe

General **John Tilelli, Jr.**, U.S. Army (Ret.), Former Commander-in-Chief of the United Nations Command - Republic of Korea/United States Combined Forces/United States Korea, Vice Chief of Staff of the Army, Commander of U.S. Army Forces Command

General **Anthony Zinni**, U.S. Marine Corps (Ret.), Former Commander-in-Chief of U.S. Central Command

*Raytheon's Board of Directors includes members who sit on the Board of Vertex Aerospace, an entity which Raytheon owned in whole or in part until 2003 when it was bought by L-3 Communications (the 18th top contractor in FY 2002). See <http://www.vertexaerospace.com/legacy.html>.

**Current and Former Senior Government Officials
Turned Current & Former Registered Company Lobbyists for Raytheon
1997 through 2004**

Former Rep. **Edwin R. Bethune** (R-AR) (Bracewell & Patterson)

Former Sen. **Dale Bumpers** (D-AR) (Arent, Fox et al.)

Former Rep. **James L. Chapman** (D-TX) (Bracewell & Patterson)

Former Sen. **John C. Culver** (D-IA) (Arent, Fox et al.)

Former Rep. **Ronnie Flippo** (D-AL) (RG Flippo & Associates)

Former Rep. **Robert L. Livingston** (R-LA), Former Speaker of the House (Livingston Group)

Former Rep. **Sonny Montgomery** (D-MS) (Montgomery Group)

Theresa M. Youngblood, Former Assistant to Undersecretary of Commerce for Export Administration (Piper Rudnick et al.)

**Firms Registered to Lobby for Raytheon
1997 through 2004**

American Defense International
American Systems International
Arent, Fox et al.
Baker C. Consulting
Blank, Rome et al.
Bracewell & Patterson
Cambridge International Inc.
Campbell Inc., John G.
Campbell-Crane & Associates
Crowell & Moring
Driggers, William B.
Ervin Technical Associates
Flippo & Associates, RG
Fox, Charles L.
GPC International
Jones Walker
Livingston Group
McCann Capitol Advocates
McDermott, O'Neill & Associates

Merritt & Associates, GL
Montgomery Group
MWW Group
O'Neill, Athy & Casey
Parry, Romani, Deconcini & Symms
Piper Rudnick
Potomac Advocates
PRASAM
Ritter & Bourjaily
Spectrum Group
Strategic Marketing Innovations Inc.
Van Scoyoc Associates
Verner, Liipfert et al.
Wexler Group