

**Money Spent by United Technologies  
to Influence Decisions and Secure Future Federal Contracts  
1997 through 2004**

<b>YEAR</b>	<b>TOTAL Campaign Contributions</b>	<b>INDIVIDUAL Contributions</b>	<b>PAC Contributions</b>	<b>SOFT MONEY** Contributions</b>	<b>LOBBYING Expenditures</b>	<b>CONTRACT AWARDS (from U.S. Gov't)</b>
<b>2004</b>	\$352,114	\$191,114	\$161,000	\$0	NCA	NCA
<b>2003*</b>	-	-	-	-	\$3,491,253	\$4,547,824,394
<b>2002</b>	\$741,608	\$93,458	\$378,050	\$270,100	\$3,253,565	\$4,117,346,000
<b>2001*</b>	-	-	-	-	\$3,861,653	\$3,842,529,000
<b>2000</b>	\$789,895	\$163,645	\$287,950	\$338,300	\$3,031,969	\$2,409,852,000
<b>1999*</b>	-	-	-	-	\$4,660,000	\$2,663,556,000
<b>1998</b>	\$547,870	\$79,370	\$291,550	\$176,950	\$4,174,193	\$2,245,811,000
<b>1997*</b>	-	-	-	-	\$6,403,000	\$2,251,887,000
<b>TOTALS</b>	<b>\$2,431,487</b>	<b>\$527,587</b>	<b>\$1,118,550</b>	<b>\$785,350</b>	<b>\$28,875,633</b>	<b>\$22,078,805,394</b>

\* Campaign contributions are reported in two-year cycles.

\*\* In 2002, McCain-Feingold (the Bipartisan Campaign Reform Act) banned soft money contributions.  
The United States Supreme Court upheld the soft money ban in 2003.

NCA means Not Currently Available.

**Senior Government Officials  
Turned Current & Former Company Executives for United Technologies  
1997 through 2004**

**Ruth R. Harkin**, Former President of the Overseas Private Investment Corporation.

**Senior Government Officials  
Turned Current & Former Board Directors for United Technologies  
1997 through 2004**

Former Sen. **Howard H. Baker, Jr.** (R-TN), Former Chief of Staff President Ronald Reagan.

**Antonia H. Chayes**, Former Undersecretary of the Air Force

**Charles Duncan, Jr.**, Former Secretary of Energy

**Jamie S. Gorelick**, Member of the 9-11 Commission, Former Member of the Defense Science Board, Former Deputy Attorney General, Former General Counsel of the Department of Defense

**Charles R. Lee**, Member of the President's National Security Telecommunications Advisory Committee, Member of the Advisory Committee to the President - Commission on Critical Infrastructure Protection

**William J. Perry**, Former Member of the Defense Science Board, Former Secretary of Defense

**H. Patrick Swygert**, Member of the National Security Agency Advisory Board

**Christine Todd Whitman**, Former Administrator of the Environmental Protection Agency

**Senior Government Officials  
Turned Current & Former Registered Company Lobbyists for United Technologies  
1997 through 2004**

**Daniel L. Crippen**, Former Director of the Congressional Budget Office (Washington Counsel)

**Linda Daschle**, Former Deputy Administrator for the Federal Aviation Administration (Baker, Donelson et al.)

**Firms Registered to Lobby for United Technologies  
1997 through 2004**

Baker, Donelson et al.  
Copeland Lowery & Jaquez  
Covington & Burling  
Ervin Technical Associates  
Filler, Marshall S.  
Filler, Weller & Tello  
Griffin, Johnson et al.  
Mayer, Brown et al.  
Patton Boggs  
Richards, Richard  
Robison International  
Shaw, Pittman et al.  
Ungaretti & Harris  
Van Fleet-Meredith Group  
Washington Counsel  
Wilmer, Cutler & Pickering  
Wilson, Donald E.